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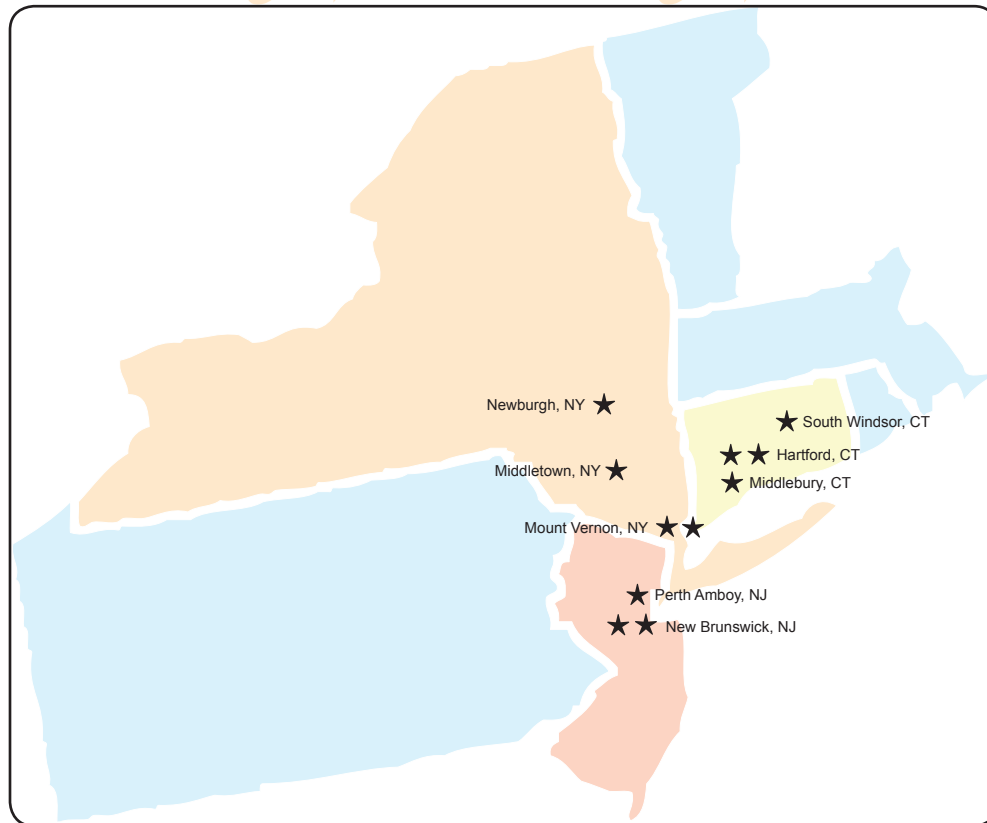
Unitex[®]

Healthcare Laundry Services

Who We Are

For more than 90 years, Unitex has been leading the way in the healthcare uniform and linen rental industry. We offer the finest quality linen and uniforms available, delivering orders seamlessly and on time. We work for the widest range of clients in the healthcare industry, providing tailored and personalized programs to meet each of their needs.

As the largest family-owned healthcare linen service provider in the country, we ensure our family is involved with every step of the process. To that end, we pride ourselves on providing our clients with the kind of uncompromising quality, cleanliness, and service that has become the unrivaled standard.



1915

U&S Coat and Apron Supply is founded. Clients are primarily food service establishments.

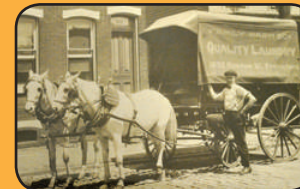


1947

Max's sons Bernard and Gerald take over the business and transition into laundry, renaming the business Cromwell Laundry.



1923



Max Potack takes over the business, changing the name to A&P Coat, Apron and Linen Supply. Deliveries are made via horse and wagon.

1962

The company now processes hospitality products plus long term care facilities and community hospitals.

A&P COAT APRON & LINEN SUPPLY INC.
UNITEX TEXTILE RENTAL SERVICES
1376 CROMWELL AVE.

Milestones in Unitex History

From the very first days, the focus at Unitex has always been on our clients. What started in 1915 as a company primarily servicing food service establishments has evolved into one of the leading healthcare uniform and linen rental industry companies in the Northeast. Today, Unitex has 11 plants and over 1500 skilled employees. Our business has evolved over the years, but now in our 4th generation, we continue to provide our clients with the same service as when we first started.

1972

With the Bronx facility at capacity, a facility in Monroe, NY is purchased. Monroe serves acute care as well as West Point Military Academy.



1987



Unitex acquires a 50% interest in Med-Apparel Services and, within two years, owns 100% of the resident clothing processing facility. We also introduce Specialty Services.

2012 -Present

Our 11th and most state-of-the-art facility opens in New Brunswick. Using everything we've learned in these 90+ years, we believe it is the most technologically advanced and green retail processing plant not just in the Northeast, but in the country.



1966

Bernard's son Michael (recently graduated from college) takes over operating responsibilities.

1984

The Bronx plant is converted to a healthcare processing facility, taking the name Unitex Textile Rental Services. We open our first ambulatory/physician practice facility in Mount Vernon, NY.

1995

David Potack joins the company as General Manager of the Uniform and Hospitality/ Ambulatory facility in Mount Vernon, NY. He immediately moves the focus from hospitality to healthcare accounts.



2001

Robert Potack began his career with Unitex Textile Rental Services as a production supervisor then became General Manager of the Bronx, New York linen processing facility prior to his appointment as Vice President of Operations.

Our Services

Only Unitex does it all.

We have tremendous experience and depth for even the largest acute care medical center as well as the expertise and dedication for the newest ambulatory centers.



Medical Apparel

Scrub Apparel, Warm Up Jackets, and Lab Coats

- **Wide variety** of styles and colors.
- **Automated data** collection through bar code technology creates an opportunity to provide you with valuable management information.
- **Customized** medical apparel programs work to satisfy each member of your staff.
- **Straightforward billing** practices and responsive service to meet your expectations.

Residential Clothing and Specialty Services

- **Personal Laundry Service** for residents of Extended Care and Assisted Living facilities as well as Cubical Curtains, Bedspreads and associated products.
- The success of our programs helps build **confidence** that families have in your facility.
- The only company in the country dedicating an entire facility to processing your residents' clothing and specialty products which require special attention and handling. Actively assists with JCAHO compliance.

Patient Linen and Apparel

Sheets, Blankets, Pillowcases, Washcloths, Bath Towels, Patient Gowns, Adult Diapers, and Underpads.

- Unitex provides full, on-time deliveries of high quality products and an invoice that accurately and honestly reflects the charges for our service.
- Individually packaged patient apparel assures patient comfort and confidence in our products.
- Our clients receive the most state-of-the art automated facilities in the industry and a fully integrated linen management program. Bottom line - The best products and best value in our industry.

“Our experience with Unitex has been great. Their team has met all of our expectations- the technician is very responsive. The products are better than competitors. I would recommend Unitex to other facilities. Our Unitex account representative meets with us weekly, keeps us informed on usage, and how we can have a conservative approach in staying within our budget.”

John Cranco
Manager of Environmental Services/Patient Transportation, Southern Ocean Medical Center, Manahawkin, NJ





“Experiences with Unitex have been positive. They have partnered with us to assist in reducing costs here at OMC. They have worked very close with us and have participated in all committee and utilization presentations. Their willingness to participate (and in some cases even lead) our weekly waste walks has positively impacted our organization. I would recommend Unitex to other healthcare facilities.”

Michael Maccia
Manager EVS & Linen Distribution,
Ocean Medical Center, Brick NJ

Surgical Linen

Surgical Gowns, Surgical Towels, Surgical Sheets, Wrappers, GORE-TEX® Products

- We offer non-sterile surgical pack programs delivered directly to your facility... Exactly what you need, precisely when you need it.
- Reusable surgical textiles provide enhanced cost containment, physician comfort, and high quality products when compared to the disposable alternative.
- Our reusable, fluid-resistant surgical apparel meets all OSHA and CDCP guidelines and is preferred by most physicians over the disposable alternative.

Uniform Services

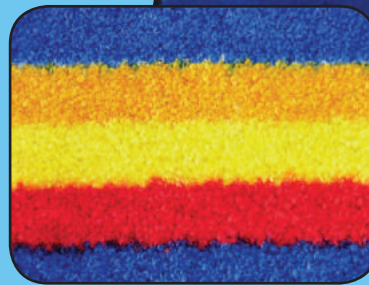
Personalized Uniforms for Complete Hospital Team

- Allows you to improve your presentation and corporate identity by displaying attractive logos and embroidery.
- Personalized uniforms customized to fit the needs of each of your team members.
- Improve employee morale by choosing from a wide variety of colors and styles.

Environmental Service Products

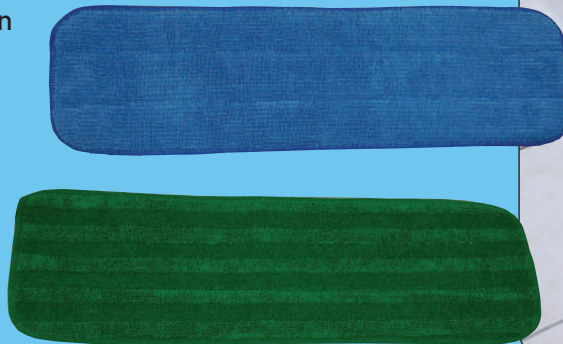
Entrance Mats and Rubberized Mats

- Increase safety at your facility by limiting slip and fall injuries.



Microfiber Wet and Dust Mops, Conventional Wet and Dust Mops

- Reduce the possibility of cross contamination with use of Microfiber Technology.
- Free training seminars educate your team about Microfiber products and their benefits.



Specialty Linen

T-180 or Higher Thread Count Colored Linen, Oversized Towels, and Specialty Robes

- The customized linen collection allows you to create a more attractive and comfortable setting for your patients.
- Specialty linen allows you the opportunity to differentiate your facility from other facilities or medical practices.



Management Services

Onsite Linen, Uniform Distribution, Collection, and Linen Storage Areas

Unitex is the only service provider who has created a separate division whose sole focus is operating full-time and onsite linen and uniform management programs at your facility. We can customize our onsite program to fit your specific requirements and create documentation that records the critical areas that you define for us. Constant communication and feedback from the end-users makes this program the most effective in the industry. Our team will help you actively manage your laundry requirements, and educate and coach your personnel on new products, industry advancements, and product usage.



Our Commitment

Customer Satisfaction

Customer satisfaction is at the core of our business. We offer our customers reliable services 24/7/365. Our true bottom line has always been what can we do for our customers and how we can do it better.

Quality Control

Unitex has the most rigorous quality control in the industry. Our employees have been carefully trained to inspect products at every stage of the process. Each of our employees understands the importance of providing the best quality products and services to everyone. Unitex also holds the industry standard for the most superior infection control procedures.

Investing for the Future

Unitex is constantly refining and modernizing each of our facilities to better serve customers. To that end, we have built dedicated, state-of-the-art facilities for the growing ambulatory market and continue to upgrade our large-scale institutional facilities. We've invested millions of dollars in the most advanced, green, and cost-effective facilities in the industry, and we'll continue to do so in the future.



“Unitex has always been exceedingly professional and accommodating as our needs change. Our gowns are always clean and fresh and help us maintain the upscale appearance our clients expect. We have used other services in the past and have found Unitex to be far superior in the overall quality and service they consistently provide us with. We would recommend Unitex without reservation.”

Dr. Michael Strongin
OBGYN, NYC

Advanced Green Initiatives

Unitex is at the forefront of green technology. Through technological innovation and process improvement, we have designed facilities that lead our industry in energy efficiency and carbon emissions reduction. Our focus is simple: continue to provide exemplary service while always seeking to protect the earth.

- We employ the latest tunnel washing technology that uses only 0.4 gallons of water per pound of linen washed.
- Our state-of-the-art machines meet the highest industry standards for energy efficiency.
- We own the largest tunnel washers made and have the highest throughput per hour of any washing equipment in the world.
- Our dryers use air recirculation technology to maximize the efficiency of the drying process.
- Our material handling systems are the most sophisticated in the industry; the entire process is controlled automatically by a computer.
- Our ironing equipment employs the latest thermal transfer fluid technology, which is about 20% more efficient in energy utilization than traditional steam fired ironers.
- Our new boilers are using low water volume capillary tube technology that uses about 20% less energy than older traditional boilers.
- All of our plants have wastewater heat recovery systems to minimize the energy needed to heat our washing water.



What Our Customers Are Saying

“Unitex has gone above and beyond my expectations since the beginning of our relationship by meeting all needs. All issues have been solved by a quick phone call or a short email. The quality of the product meets all my expectations and superior to what I had used in the past. I have recommended Unitex a number of times in the past and will continue to recommend them.”

Frank Blum
Supply Chain Manager
Memorial Sloan Kettering Cancer Center, New York, NY

“We are very happy to work with Unitex and our assigned account rep. Her pride and ownership has been helping us drive our linen program forward. Her insights to our processes, with fresh and open eyes along with her recommendations, allow us to improve our utilization and service to our patients. To say we are pleased is an understatement!”

John Denner, Jr.
Director, East Orange General Hospital

**Call your Unitex Representative today to schedule
a plant tour or a no-obligation consultation
Toll Free: 866-UNITEX-9 (866-864-8399)**



“Our representative at Unitex handles any issues and resolves them immediately.”

Flora Bernard
Director of Materials Management,
Helen Hayes Hospital
West Haverstraw, NY

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Corporate Office

Unitex Textile Rental Services

161 South Macquesten Parkway
Mount Vernon, NY 10550
Phone (914) 840-3200
Fax (914) 662-4511

Specialty Services Processing

Med-Apparel Services

100 Turnpike Drive
Middlebury, CT 06762
Phone (203) 577-2243
Fax (203) 577-2247

Med-Apparel Services

35 Washington Street
Perth Amboy, NJ 08861
Phone (732) 442-3099
Phone (800) 472-3099
Fax (732) 442-0294

Healthcare Bulk Processing

Unitex Textile Rental Services

121-123 Meadow Street
Hartford, CT 06114
Phone (860) 296-4125
Fax (860) 296-8060

Unitex Textile Rental Services

145 South Satellite Road
South Windsor, CT 06074
Phone (860) 289-1527
Phone (877) 486-4839
Fax (860) 528-0508

Unitex Textile Rental Services

10B Van Dyke Ave
New Brunswick, NJ 08901
Phone (732) 645-3880
Fax (732) 514-4530

Shared Textile Services

192 Monhagen Avenue
Middletown, NY 10940
Phone (845) 343-4126
Phone (800) 572-9370
Fax (845) 343-7081

Unitex Textile Rental Services

401 South Macquesten Parkway
Mount Vernon, NY 10550
Phone (914) 840-3230
Phone (800) 747-5463
Fax (914) 699-6850

Unitex Textile Rental Services

115 Dickson Street
Newburgh, NY 12550
Phone (845) 562-1493
Fax (845) 561-1214

Healthcare Uniform Processing

Unitex Textile Rental Services

420 Ledyard Street
Hartford, CT 06114
Phone (860) 296-3670
Phone (866) 231-9990
Fax (860) 296-3671

Unitex Textile Rental Services

10A Van Dyke Ave
New Brunswick, NJ 08901
Phone (732) 645-3626
Fax (732) 246-2999

Unitex Textile Rental Services

155 South Terrace Avenue
Mount Vernon, NY 10550
Phone (914) 699-7100
Phone (800) 627-3682
Fax (914) 699-6276

